

Wingate University

MBA for Pharmacists

2011-2012 Academic Year

Wingate University's School of Business currently offers practicing pharmacists the opportunity to pursue an MBA degree. Please see the following overview:

Special provisions for practicing pharmacists:

- 1) Substitution of the PCAT score in lieu of the GMAT.
- 2) A bachelor's degree is **not** required.
- 3) Based on Pharmacy curriculum, waiver of the Business Ethics (BUS 603) course.
- 4) The program would then consist of twelve courses (36 credit hours) rather than the thirteen courses (39 credit hours) required in the standard MBA program.

MBA Program Overview:

The Wingate University MBA program is one of the most established and affordable values in MBA education in the Charlotte region. Our nationally accredited program has been serving Charlotte area professionals since 1991, and prides itself on small class sizes and extensive peer and faculty interaction, all within a collaborative and student-focused environment.

All classes are scheduled Monday through Thursday evenings and meet at our Matthews Campus in downtown Matthews. Most students attend two classes per week, with the ability to graduate in approximately 2.5 to 3 years (depending upon course load and prerequisites required), and within the four year timeframe of the Pharmacy curriculum. Please go to the MBA website at www.mba.wingate.edu or request an MBA information package for more information on the curriculum, specific courses, and overall program details.

MBA Curriculum:

The MBA curriculum consists of 39 credits (36 with the wavier of the Business Ethics course) which includes a core curriculum that covers the complete range of business disciplines, and five areas of concentration. The concentration areas include the following: Health Care Management, Corporate Innovation, Finance, Marketing, and General Management. Please see the MBA catalog or MBA website (www.mba.wingate.edu) for more details on the curriculum and individual course offerings.

Undergraduate Prerequisites for Admission:

While an undergraduate business degree is not mandatory for admission to the Pharm/MBA program, mastery of specific course material is required. For applicants whose previous academic experience does not include the typical undergraduate business core, Wingate University offers a one-semester MBA prerequisites course (BUS 500) each Fall semester. The course, which meets two evenings a week, is team-taught, covers the fundamental topics of an undergraduate business curriculum (listed below), and is designed for students who do not have a bachelor's degree in business. The course is composed of four two-credit modules, and carries a total of 8 credit hours, but does **not** count in a student's graduate GPA. Note that students only need to take (and pay for) the modules they need. A grade of C or better must be earned in all modules of BUS 500 in order to continue in the MBA Program.

For any student admitted to the Pharm/ MBA program who holds an undergraduate business degree or who has taken undergraduate business courses, the MBA Admissions Committee will evaluate the student's transcript(s) to confirm which of the undergraduate prerequisites have been satisfied by completion (with a grade of C or better).

Undergraduate Business Core – Prerequisites:

Principles of Financial Accounting
Principles of Managerial Accounting
Principles of Microeconomics
Principles of Macroeconomics

Principles of Management
Principles of Marketing
Principles of Finance
Mathematics (College Algebra or Calculus)
Business Statistics

(Students are also expected to be familiar with computer spreadsheet and word processing programs.)

Pharmacy College Admission Test (PCAT) or Graduate Management Admission Test (GMAT) Score:

Either an official PCAT, GMAT, or GRE score must be submitted with the admissions portfolio. For pharmacy students, the PCAT may be substituted for the GMAT or GRE.

Course Waiver – Business Ethics (BUS 603):

Depending on the specific Pharmacy curriculum, it may be possible to waive the BUS 603 course.

Tuition for the 2011-2012 academic year:

Per course:	\$ 1,320 (\$440 per credit hour)
Twelve MBA Courses:	\$ 15,840 (assumes waiver of BUS 603, the Business Ethics course)
Prerequisite course:	\$ 2,640 (BUS 500)
Total tuition:	\$18,480* (tuition for entire Program)

*Total tuition would be less if all or part of the Prerequisite course is not needed

Admissions Process:

An application for admission to the Pharm/MBA program may be obtained by contacting Mark Bryant, the MBA Director (mbryant@wingate.edu or 704-846-1404), or the MBA website www.mba.wingate.edu.

Applicants will be expected to submit an admissions portfolio which includes the following.

- 1) A completed MBA application (forms are provided via the MBA website).
- 2) A resume or a separate experience summary and statement of goals and objectives for pursuing the joint degree.
- 3) Official transcripts from all colleges and universities attended
- 4) Two letters of recommendation (forms are provided via the MBA website).
- 5) Official PCAT, GMAT, or GRE score.
- 6) \$50 non-refundable application fee.

Portfolios for admission will be evaluated by the School of Business MBA Admissions Committee.

Application Tips:

- 1) Applications are accepted throughout the year. Fall semester begins in late August; spring semester begins in early January; summer sessions begin in May and July.
- 2) The application process is on a rolling basis, with admission possible up until the beginning of each semester.
- 3) The MBA prerequisites course (BUS 500) which satisfies all of the business prerequisites necessary to enter the MBA Program is only offered during the Fall semester. However, opportunities exist to enter the MBA Program during the Spring or Summer semesters by taking specified MBA courses that are not “prerequisite-based” prior to enrollment in the Business 500 course.

Program Completion:

In order to earn an MBA degree from Wingate University, a Pharm/MBA student must meet the following requirements:

- An overall cumulative GPA in MBA courses of 3.00 or higher.
- Successful completion of 36 hours (all twelve) of the required MBA courses (39 credits of BUS 603 is not waived).
- No more than one grade of “C” in MBA courses.
- Completion of the MBA portion of the program within 6 years from the date of admission.

- Completion of a total of 125 or more credit hours of collegiate coursework from an accredited institution (pre-Pharmacy, undergraduate, Pharmacy, etc.) outside of the MBA program.

Students enrolled in the MBA program who are employed full-time take no more than two courses per semester. Following this schedule allows a student the ability to complete the program in approximately 2.5 to 3 years.

Keys to Consider for the Pharm.D./MBA Program:

- 1) **Audience** – For practicing pharmacists interested in differentiating their skill set with a graduate business degree, and for those who are interested in entering the business and senior management side of the pharmacy industry at some point in their career.
- 2) **GMAT Waiver** – The GMAT or GRE may be waived in favor of the PCAT.
- 3) **Course Waiver** – One course from the MBA curriculum (BUS 603 - Business Ethics) may be waived, making a total of only 12 required courses for the MBA Program. This depends on the specific Pharmacy Program in question.
- 4) **Prerequisite Course** – All required business prerequisites may be satisfied in only one semester by our MBA prerequisite course (BUS 500) offered during the Fall semester. Students only take (and pay for) the BUS 500 modules they need (for example, most Pharmacy students already have the Quantitative Methods module covered, and thus do not need to take this BUS 500 module).
- 5) **Health Care Management Concentration** – One of the five areas of concentration offered is in Health Care Management, a unique concentration focused on developing health care industry leaders by enhancing health care management expertise through relevant, real-world oriented health care course content.
- 6) **Enrollment Options** – It is possible to enroll in the MBA Program throughout the year during the Fall, Spring, or Summer semesters.
- 7) **Program Location and Course Schedule** – All classes are held at the Matthews Campus in downtown Matthews during weekday evenings from 6:00 – 8:45 pm. Each class meets once per week in the Fall and Spring; each class meets twice per week during the 6-week Summer sessions.
- 8) **Affordability** – The Wingate MBA Program is one of the most affordable MBA values in the Charlotte region. The total tuition for the MBA Program for most pharmacy students would be approximately \$18,000 - \$19,000.
- 9) **Application Process**– **Please go to the Admissions page of the MBA website for information on our very streamlined admissions process.**

MBA Program Information

- 1) Please review the more detailed 2011-2012 MBA Program catalog for specific details regarding the curriculum, course offerings, requirements, and procedures.
- 2) Please review the MBA website at wingate.edu/Matthews/mba for the most up-to-date information relating to the MBA Program.

Contact Information:

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