

# **Wingate University – Pharm.D./MBA Program**

## **MBA Application Process for Pharmacy Students**

### **2011-2012 Academic Year**

Wingate University's School of Business currently offers students in Wingate's School of Pharmacy the opportunity to pursue an MBA degree while they are enrolled in the pharmacy program. This dual degree program (PharmD/MBA) was developed by a joint committee composed of faculty members from both the School of Business and the School of Pharmacy. These students graduate from Wingate with two degrees, the Pharm.D., and the MBA.

#### **Special provisions for Pharmacy students:**

- 1) Substitution of the PCAT score in lieu of the GMAT.
- 2) A bachelor's degree is **not** required.
- 3) Waiver of the Business Ethics (BUS 603) course.
- 4) The program would then consist of twelve courses (36 credit hours) rather than the thirteen courses (39 credit hours) required in the standard MBA program.
- 5) To apply, the only additional item required for the admissions portfolio is the MBA application (which takes about 5 minutes to complete). All other required items are covered in the Pharmacy School admissions portfolio, which can be sent to the MBA Director.

#### **MBA Program Overview:**

The Wingate University MBA program is one of the most established and affordable values in MBA education in the Charlotte region. Our nationally accredited program has been serving Charlotte area professionals since 1991, and prides itself on small class sizes and extensive peer and faculty interaction, all within a collaborative and student-focused environment.

All classes are scheduled Monday through Thursday evenings and meet at our Matthews Campus in downtown Matthews. Most students attend two classes per week, with the ability to graduate in approximately 2.5 to 3 years (depending upon course load and prerequisites required), and within the four year timeframe of the Pharmacy curriculum. Please go to the MBA website at [www.mba.wingate.edu](http://www.mba.wingate.edu) or request an MBA information package for more information on the curriculum, specific courses, and overall program details.

#### **MBA Curriculum:**

The MBA curriculum consists of 39 credits (36 with the wavier of the Business Ethics course) which includes a core curriculum that covers the complete range of business disciplines, and five areas of concentration. The concentration areas include the following: Health Care Management, Corporate Innovation, Finance, Marketing, and General Management. Please see the MBA catalog or MBA website ([www.mba.wingate.edu](http://www.mba.wingate.edu)) for more details on the curriculum and individual course offerings.

#### **Undergraduate Prerequisites for Admission:**

While an undergraduate business degree is not mandatory for admission to the Pharm.D./MBA program, mastery of specific course material is required. For applicants whose previous academic experience does not include the typical undergraduate business core, Wingate University offers a one-semester MBA prerequisites course (BUS 500) each Fall semester. The course, which meets two evenings a week, is team-taught, covers the fundamental topics of an undergraduate business curriculum (listed below), and is designed for students who do not have a bachelor's degree in business. The course is composed of four two-credit modules, and carries a total of 8 credit hours, but does **not** count in a student's graduate GPA. It is assumed that a majority of students admitted to the Pharm.D./MBA program will not have completed most of these undergraduate courses and will therefore be required to enroll in BUS 500. However, most Pharmacy students waive out of the Quantitative Methods module, and often waive out of other modules as well. Note that students only need to take (and pay for) the modules they need. A grade of C or better must be earned in all modules of BUS 500 in order to continue in the MBA Program.

For any student admitted to the joint Pharm.D./ MBA program who holds an undergraduate business degree or who has taken undergraduate business courses, the MBA Admissions Committee will evaluate the student's transcript(s) to confirm which of the undergraduate prerequisites have been satisfied by completion (with a grade of C or better).

**Undergraduate Business Core – Prerequisites:**

Principles of Financial Accounting  
Principles of Managerial Accounting  
Principles of Microeconomics  
Principles of Macroeconomics  
Principles of Management  
Principles of Marketing  
Principles of Finance  
Mathematics (College Algebra or Calculus)  
Business Statistics

(Students are also expected to be familiar with computer spreadsheet and word processing programs.)

**Pharmacy College Admission Test (PCAT) or Graduate Management Admission Test (GMAT) Score:**

Either an official PCAT, GMAT, or GRE score must be submitted with the admissions portfolio. For pharmacy students, the PCAT may be substituted for the GMAT or GRE. Submitting a copy of an official PCAT score report on file in the School of Pharmacy as part of the MBA admissions portfolio is acceptable.

**Course Waiver – Business Ethics (BUS 603):**

The Pharm.D./MBA curriculum consists of 12 courses. *One core course, BUS 603 – Business Ethics, is a program requirement for MBA students but is not included in the Pharm.D. / MBA program requirements. A bulk of the content of this course has been judged to overlap existing content in the School of Pharmacy curriculum. Pharmacy 735 – Business Law & Ethics, and Pharmacy 759 – Biomedical & Business Ethics, represent a reasonable substitution for BUS 603.* Grades of B or better in Pharmacy 735 and Pharmacy 759 are an MBA graduation requirement for Pharm.D./ MBA students.

**Tuition for the 2011-2012 academic year:**

Per course:	\$ 1,320 (\$440 per credit hour)
Twelve MBA Courses:	\$ 15,840 (assumes waiver of BUS 603, the Business Ethics course)
Prerequisite course:	\$ 2,640 (BUS 500)
<b>Total tuition:</b>	<b>\$18,480*</b> (tuition for entire Program)

\*Total tuition would be less if all or part of the Prerequisite course is not needed

**Admissions Process:**

An application for admission to the joint Pharm.D./ MBA program may be obtained by contacting Mark Bryant, the MBA Director ([mbryant@wingate.edu](mailto:mbryant@wingate.edu) or 704-846-1404), the School of Pharmacy, or the MBA website [www.mba.wingate.edu](http://www.mba.wingate.edu). Applicants to the dual program must have a 3.00 or better cumulative GPA for all completed coursework in the Wingate University School of Pharmacy. Applicants will be expected to submit an admissions portfolio which includes the following.

\*\*All of this information except for the MBA application is already contained in the Pharmacy admissions portfolio.\*\*

- 1) A completed MBA application (forms are provided via the MBA website).
- 2) A resume or a separate experience summary and statement of goals and objectives for pursuing the joint degree.
- 3) Official transcripts from all colleges and universities attended (a copy of official transcripts already submitted to the School of Pharmacy is acceptable)
- 4) Two letters of recommendation (forms are provided via the MBA website).
- 5) Official PCAT or GMAT/GRE score.
- 6) \$50 non-refundable application fee.

Portfolios for admission to the joint Pharm.D./MBA program will be evaluated by the School of Business MBA Admissions Committee.

**Application Tips:**

- 1) Applications are accepted throughout the year. Fall semester begins in late August; spring semester begins in early January; summer sessions begin in May and July.
- 2) The application process is on a rolling basis, with admission possible up until the beginning of each semester. However, early application is advised as admissions are on a space available basis.
- 3) The MBA prerequisites course (BUS 500) which satisfies all of the business prerequisites necessary to enter the MBA Program is only offered during the Fall semester. However, opportunities exist to enter the MBA Program during the Spring or Summer semesters by taking specified MBA courses that are not “prerequisite-based” prior to enrollment in the Business 500 course.

**Program Completion:**

In order to earn an MBA degree from Wingate University, a Pharm.D. student must meet the following requirements:

- An overall cumulative GPA in MBA courses of 3.00 or higher.
- Successful completion of 36 hours (all twelve) of the required MBA courses.
- No more than one grade of “C” in MBA courses.
- Grades of B or better in Pharmacy 735 and Pharmacy 759.
- Completion of the MBA portion of the program within 6 years from the date of admission.
- Completion of a total of 125 or more credit hours of collegiate coursework from an accredited institution (pre-Pharmacy, undergraduate, Pharmacy, etc.) outside of the MBA program.

Students enrolled in the MBA program who are employed full-time take no more than two courses per semester. Following this schedule allows a student the ability to complete the program in approximately 2.5 to 3 years. Pharmacy students will need to consider their course load in Pharmacy School in deciding upon their MBA course load.

**Keys to Consider for the Pharm.D./MBA Program:**

- 1) **Audience** – For pharmacy students interested in differentiating their skill set with a graduate business degree, and for those who are interested in entering the business and senior management side of the pharmacy industry at some point in their career.
- 2) **GMAT Waiver** – The GMAT or GRE may be waived in favor of the PCAT.
- 3) **Bachelor’s Degree Not Required** – A bachelor’s degree is **not** required for admission.
- 4) **Course Waiver** – One course from the MBA curriculum (BUS 603 - Business Ethics) may be waived, making a total of only 12 required courses for the MBA Program.
- 5) **Prerequisite Course** – All required business prerequisites may be satisfied in only one semester by our MBA prerequisite course (BUS 500) offered during the Fall semester. Students only take (and pay for) the BUS 500 modules they need (for example, most Pharmacy students already have the Quantitative Methods module covered, and thus do not need to take this BUS 500 module).
- 6) **Health Care Management Concentration** – One of the five areas of concentration offered is in Health Care Management, a unique concentration focused on developing health care industry leaders by enhancing health care management expertise through relevant, real-world oriented health care course content.

- 7) **Enrollment Options** – It is possible to enroll in the MBA Program throughout the year during the Fall, Spring, or Summer semesters. The program is structured such that Pharmacy students can complete the MBA program well within the four years of pharmacy school. Although best case is to start during the Fall of the P1 year, it is also possible to start the program at a later point, even as a P2.
- 8) **Program Location and Course Schedule** – All classes are held at the Matthews Campus in downtown Matthews during weekday evenings from 6:00 – 8:45 pm. Each class meets once per week in the Fall and Spring; each class meets twice per week during the 6-week Summer sessions.
- 9) **Affordability** – The Wingate MBA Program is one of the most affordable MBA values in the Charlotte region. The total tuition for the MBA Program for most pharmacy students would be approximately \$18,000.
- 10) **\*Application Process\***– **The only incremental item needed from pharmacy students to complete the MBA admissions portfolio is the MBA application (which takes about 5 minutes to complete). All other required items are covered in the Pharmacy School admissions portfolio, which is sent to the MBA Director upon completion of the application. Note that the same MBA application is used for all students, Pharmacy or otherwise. Given this streamlined process, it is often possible to apply and enroll in the program up until the beginning of each semester.**

#### **MBA Program Information**

- 1) Please review the more detailed 2011-2012 Pharm.D/MBA Program overview document, and the MBA Program catalog for specific details regarding the curriculum, course offerings, requirements, and procedures.
- 2) Please review the MBA website at [wingate.edu/Matthews/mba](http://wingate.edu/Matthews/mba) for the most up-to-date information relating to the MBA Program.

#### **Contact Information:**

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